

TeleStrategies®

ISS World MEA

21-23 February, 2011 Dubai, UAE



Intelligence Support Systems for Lawful Interception, Criminal Investigations and Intelligence Gathering

ISS World MEA is the world's largest gathering of Middle East and African Law Enforcement, Intelligence and Homeland Security Analysts and Telecom Operators responsible for lawful interception, electronic investigations and network Intelligence gathering. ISS World Programs present the methodologies and tools to bridge the chasms from lawful intercept data gathering to information creation to investigator knowledge to actionable intelligence.

2010 ISS World MEA Program

Track 1 ISS for Telecom Operator Lawful Interception

Track 2 ISS for Criminal Investigation

Track 3 ISS for Data Retention and Regulatory Compliance

Track 4 ISS for Mobile Location, Surveillance and Intercept

Track 5 DPI for Lawful Interception, Network Security and Traffic Management

Track 6 ISS for Intelligence Gathering and Analysis

Track 7 LEA and Intelligence Analyst Training and Product Demonstration

ISS World Exhibits

Wednesday, 24 February 2010 - 10:00 to 17:30

Thursday, 25 February 2009 - 9:30 to 12:30

ISS World Conference Opening

Tuesday, 23 February 2009

8:45 - 9:00 AM **Welcoming Remarks**

Tatiana Lucas **ISS World Program Director**

9:00 - 10:30 AM **Top Ten Internet Challenges Facing Law Enforcement And The Intelligence Community**

Moderator: Dr. Jerry Lucas, President, TeleStrategies

Guru Panel:

Joergen Axland, COO & Strategy, trovicor

Keith Driver, Head of Business Development, Telesoft Technologies

Rudolf Wunschuh, Business Development Manager, Utimaco LIMS

Peter Weinlich, Professional Services Manager, Al Fahad Group

Jerome Tollet, CTO, Qosmos

Alessandro Guida, ATIS Systems

Track 1: ISS for Lawful Interception

NOTE: This track is for Telecom Operators and Law Enforcement/Intelligence/Defense Analysts who are responsible for specifying or deploying lawful intercept network infrastructure.

Tuesday, 23 February 2010

More Info 11:00-12:00

Session A Global Interception Solutions

Carlos Gandini, Head of Sales APAC, trovicor

More Info 11:00-11:30

Session B Managing Virtual Identities across IP Networks

Jean-Philippe Lion, Vice President EMEA, Qosmos

More Info 11:30-12:00

Session B Lawful Interception in Next Generation IMS and LTE Networks

Vineet Sachdev, Sr. Director, Solution Engineering, SS8

13:15-14:15 LI for New IP Services "Best Practices" Guru Panel

Joergen Axland, COO & Strategy, trovicor
Rudolf Wunschuh, Business Development Manager Utimaco LIMS
Erik Larsson, Vice President Marketing, Qosmos
Bert Hubert, CTO Fox Replay, Fox-IT
Alessandro Mordacci, Senior Advisor, Ericsson
Klaus Mochalski, CEO, ipoque

More Info 14:45-15:15 Team Based Processing of IP intercepts: Multiplying your Surveillance Capability

Bert Hubert, CTO Fox Replay, Fox-IT

More Info 15:15-15:45 A holistic approach to implementing mobile location for Lawful Intercept, from legislation compliance to RoI

Richard Lee, CEO, Creativity Software Ltd

More Info 16:15-16:45 Interception Solutions- Integrated Today and Scalable for Tomorrow

Alan Dubberley, VP, Aqsacom

More Info 16:45-17:15 **How to Save Money and Resources in Deployment of Large IP Monitoring Centers**

Nazareno Saguato, Presales Manager, **AREA**

Wednesday, 24 February 2010

More Info 9:00-9:30 **Network Level VoIP Interception with Voitap(tm)**

Murat Balaban, Founder and Director of R&D;, **Endersys**

More Info 9:30-10:00 **How IPv6 Will Change the Game for LI**

Klaus Mochalski, CEO, **ipoque**

More Info 11:15-11:45 **Dynamic Triggering in LI**

Rudolf Wunschuh, Business Development Manager **Utimaco LIMS**

More Info 11:45-12:15 **Lawful Interception in Future Networks Communication Network Evolution impacting LI**

Alessandro Mordacci, Senior Advisor, **Ericsson**

More Info 13:30-14:00 **Economic Aspects of the Changed LI Paradigm**

Marcelo Riccitelli, Account Director APAC, **trovicor**

More Info 14:00-14:30 **Speaker Identification Analysis in Lawful Interception Systems**

Nikolay Vasiliev, Head of International Sales, **Speech Technology Center**

Thursday, 25 February 2010

More Info 8:30-9:00 **What LI Vendors Will Not Tell You**
ClearTrail Technologies

More Info 10:30-11:00 **10 Must Have Features in and LI System**
ClearTrail Technologies

More Info 11:30-12:00 **How to Tackle the Diversity of Global Communication Technologies**

Joerg Schomburg, Solution Architect APAC, **trovicor**

More Info 12:00-12:30 **Consolidating LI Solutions**

Rainer SchiebenhÄ¶fer, Technical Project Manager, **Utimaco LIMS**

Additional Track 1 Sessions To Be Announced

Track 2: ISS for Criminal Investigations

NOTE: This track is for Law Enforcement Agents, Intelligence and Security Analysts who have investigation responsibilities associated with telecom operator networks, forensics and electronic surveillance technologies.

Tuesday, 23 February 2010

More Info 11:00-12:00

Session A **Global Interception Solutions**

Carlos Gandini, Head of Sales APAC, **trovicor**

More Info 11:00-11:30 **Comprehensive Intelligence Gathering and its Vital Role in National Security**

Hany El-Manawy, Head of Marketing, **AI Fahad Group**

More Info 11:30-12:00 **The potential of Data Retention in Combating Crimes**

Kjell Yving, Senior Sales Manager, **Ericsson**

More Info 13:15-13:45 **The Distinct Roles and Values of an End-to-End IP Intercept Solution**

Malek Akilie, Managing Director, MENA Sales, **SS8**

More Info 13:45-14:15 **Bringing it Together - How to Connect and Integrate the Systems and Data from all the Sources**

Guglielmo Caruso, HP Investigation solutions Chief Architect, **HP**

More Info 14:45-15:15 **Meeting the Changing Dynamics, Challenges and Threats in the Cyber World**

Chris Swan, SVP, **Narus**

More Info 15:15-15:45 **The Identity Management in the LI: the Key to Identify the New Era Targets**

Pietro Felici, Presales Engineer, **AREA**

More Info 16:15-16:45 **DPI and VoIP, Match or Misfit for LI Demands**

Dirk Schrader, Sales Director, **Utimaco LIMS**

More Info 16:45-17:15 **Different sides of the same coin?**

Frans Dreyer, CEO, **VASTech**

Wednesday, 24 February 2010

Special Voice Biometrics And Speech Analysis Sessions

More Info 9:00-9:30 **Voice Analysis: Cutting-Edge Technologies and Future Trends**

Dr. Stephan Grashey, Expert Voice Solutions, **trovicor**

More Info 9:30-10:00 **A New Generation of Voice Biometrics for Intelligence and Massive Interception Systems**

Emilio Martinez, CEO, **Agnitio**

More Info 11:15-11:45 **The Use of High Performance Automatic Voice and Speech Analysis to support Communications Intelligence**

Angelo Ferraris, Sales Manager - Government & Intelligence, **Loquendo**

More Info 11:45-12:15 **Voiceprint Identification - Approach and Practice**

Konstantin Popov, International Sales Manager, **Speech Technology Center**

More Info 13:30-14:00 **Lawful Interception: The Bigger Picture**
Otto Kern, **Group 2000 Nederland B.V**

More Info 14:00-14:30 **Useful Applications of Network Forensics Techniques for Security and Law Enforcement Teams**
Eddie Schwartz, Chief Security Officer, **NetWitness Corporation**

More Info 15:30-16:00 **Mass Monitoring & Data Storage**
ClearTrail Technologies

More Info 16:00-16:30 **Multi Model Intelligent Interception System**
Dr. Mahmoud Fahmy, CEO, **IST Networks**

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More Info 8:30-9:30 **Understanding Voice Biometric Speaker Identification for Criminal Investigations and Intelligence Gathering**

Agnitio presenter to be announced

More Info 10:00-10:30 **Finding the Needle in a Haystack**
Lukas Grunwald, DN-Systems **International**

More Info 10:30-11:00 **Empowering LEAs to Regain Control over Internet Communication - a Holistic Approach**

Patrick Koebel, Account Director APAC, **trovicor**

Additional Track 2 Sessions To Be Announced

Track 3: ISS for Data Retention and Regulatory Compliance

NOTE: This track is for Telecom Operators and Law Enforcement, Intelligence and Defense Analysts who are responsible for Call Data Retention and Data Handoff

Wednesday, 24 February 2010

More Info 11:00-12:00

Session A **Global Interception Solutions**

Carlos Gandini, Head of Sales APAC, **trovicor**

9:00-10:00 **Data Retention "Best Practices" Guru Panel**

Rene Nitzinger, Product Manager, **Utimaco LIMS**

Jesper Mathiesen, Head of Solution Sales, **trovicor**

Andrea Fabrizi, Investigation Solutions GM, **HP**

Vineet Sachdev, Senior Director, **SS8**

More Info 11:15-11:45 **A Network-Based Approach to Data Retention**

Erik Larsson, Vice President Marketing, **Qosmos**

[More Info](#) **11:45-12:15 Optimal Data Retention - A strategic, best practices approach to communications Data Retention**

Andrea Fabrizi - HP Investigation solutions General Manager, **HP**

[More Info](#) **13:30-14:00 Practical Tips for Implementing Data Retention Systems**

Rene Nitzinger, Product Manager, **Utimaco LIMS**

[More Info](#) **14:00-14:30 Metadata Extraction and Retention for IP Applications**

Vineet Sachdev, Sr. Director, Solution Engineering, **SS8**

[More Info](#) **15:30-16:00 Watching the watchers: Designing Checks and Balances in Lawful Interception Systems**

Jaya Baloo, Practice Lead Lawful Interception, Professional Services EMEA, **Verizon Business**

[More Info](#) **16:00-17:00 ETSI/TC LI Standards Update**

Peter Van de Arend, Chairman, **ETSI/TC LI**

Track 4: ISS for Mobile Location, Surveillance and Intercept

NOTE: This track is for Law Enforcement, Interior Security and the Intelligence Community who have to work with cellular and mobile satellite operators to locate targets and intercept communications.

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[More Info](#) **13:15-13:45 Enhancing Mobile Data Intercept with Identity and Location Data from Network Signaling**

Keith Driver, Product Manager, **Telesoft Technologies**

[More Info](#) **13:45-14:15 Next Generation LI Positioning Opportunities**

Sten Lundell, Senior Sales Manager, **Ericsson**

16:15-17:15 Mobile Location, Monitoring and Satellite Intercept Guru Panel

Steve O'Neill, VP, Product line Management, **TruePosition**

Keith Driver, Product Manager, **Telesoft Technologies**

Bhavin Shah, Director of Marketing and Business Development, **Polaris Wireless**

Martin Dawson, Chief Product Architect GeoLENS, **Andrew Network Solutions**

David Vincenzetti, Partner, **Hacking Team**

Richard Grundy, Capability Manager, **L-3 TRL Technology**

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[More Info](#) **9:00-9:30 From 'Where' to 'Who and What': Using Polaris WLS to determine who the targets are and what they're doing**

Bhavin Shah, Director of Marketing and Business Development, **Polaris Wireless**

[More Info](#) **9:30-10:00 Portable Satellite Monitoring Solutions Gathering Intelligence in a Tactical Environment**

Richard Grundy, Capability Manager, **L-3 TRL Technology**

[More Info](#) **11:15-11:45 Leveraging Mobile Network Events to Identify and Locate Criminal Activity**

Steve O'Neill, VP, Product Line Management, **TruePosition**

More Info **11:45-12:15 Overview of Location Technology for Mission Critical Applications**

Dominic Li, VP, Portfolio Management and Marketing, **TruePosition**

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More Info **8:30-9:00 New Generation IP Based Tactical Devices**

Emanuele Marcozzi, Presales Engineer, **AREA**

Additional Track 4 Sessions To Be Announced

Track 5: DPI and Intelligent Probes For Lawful Interception, Network Security and Traffic Management

NOTE: This track is for telecom operators, law enforcement, intelligence analysts or just about anyone who has to understand Deep Packet Inspection (DPI) technologies, product availability, applications and legal issues facing telecom operators who deploy DPI infrastructure.

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14:45-15:45 Best DPI Deployment Practices for LI, Network Security And Traffic Management Guru Panel

Martin Hayes, Product Manager IP, **trovicor**

Erik Larsson, Vice President Marketing, **Qosmos**

Cristian D'Incertopadre, Business Development Manager, **IPS-Intelligence & Public Security**

Kevin Graves, CTO, **IP Fabrics**

Marco Germoni, Director of Engineering, **Bivio Networks**

Klaus Mochalski, CEO, **ipoque**

More Info **16:15-16:45 IP Guardian - Putting Full Control and Flexibility in the Hands of LEAs and Intelligence Community.**

David Helms, Architect IP Solutions, **AI Fahad Group**

More Info **16:45-17:15 Controlling Gray Telephony**

Klaus Mochalski, CEO, **ipoque**

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More Info **11:15-11:45 Deep Packet Inspection as a Core Technology for Law Enforcement and National Security**

Marco Germoni, Director of Engineering for Internet Applications, **Bivio Networks**

More Info **11:45-12:15 The Case for Intelligent Intercept Probes**

Kevin Graves, CTO, **IP Fabrics**

More Info **13:30-14:00 Isn't It Just HTTP? - Application-Oriented Interception (Part 1)**

Alessandro Guida and Peter Eichler, **ATIS systems**

More Info **14:00-14:30 Isn't It Just HTTP? - Application-Oriented Decoding (Part 2)**

Alessandro Guida and Peter Eichler, **ATIS systems**

More Info **15:30-16:00 Leveraging DPI and Network Intelligence to Develop Next-Generation Cyber Security Solutions**

Erik Larsson, Vice President Marketing, **Qosmos**

More Info **16:00-16:30** **IP Interception - the Challenge of Flux in the Internet**

Martin Hayes, Product Manager IP, **trovicor**

Track 6: ISS for Intelligence Gathering and Analysis

NOTE: This track is for intelligence analysis who have to gather on-line intelligence, apply Open Source Intelligence (OSINT) gathering techniques and Geospatial Intelligence Systems (GIS) and use the latest Spyware techniques.

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More Info **11:00-11:30** **Catch Me If You Can - Investigation Work in Practice**

Nagui Erian, **ATIS systems**

More Info **11:30-12:00** **Are You Drowning? - Evaluation Strategies for International Trunk & Backbone Traffic**

Bernd Fiedler and Helmut Huschka, **ATIS systems**

More Info **13:14-13:45** **Conducting Deep Surveillance of Computer Networks to Obtain Intelligence**

Eddie Schwartz, Chief Security Officer, **NetWitness Corporation**

More Info **13:45-14:15** **Bringing Order into the Chaos - Statistical Limitations**

Dr. Stefan Cronjaeger, Head of Product Line IPF & Analytics, **trovicor**

More Info **14:45-15:15** **A Stealth, Spyware-Based System for Attacking, Infecting and Monitoring Computers and Smartphones.**

David Vincenzetti, Partner, **Hacking Team**

More Info **15:15-15:45** **Intelligence by Correlation of Multiple Sources**

Renaud ROQUES, **Amesys**

More Info **16:15-16:45** **Search Engine and Data Mining - a Potential Symbiosis**

Dr. Stefan Cronjaeger, Head of Product Line IPF & Analytics, **trovicor**

More Info **16:45-17:15** **Evaluation and Intelligence Fusion in Technical Reconnaissance**

Dr. Hans Joachim Kolb, Managing Director, **MEDAV GmbH**

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More Info **9:00-9:30** **Future Intelligence Analytics: Collaboration, Processing and Visualization**

Alexander Gruchmann, Product Manager, **Plath GmbH**

Additional Track 6 Sessions To Be Announced

Track 7: LEA, Intelligence and Defense Analyst Training and Product Demonstration Track

NOTE: This training and product demonstration track is open only to Law Enforcement, Intelligence, Defense Analysts and other Government Executives.

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More Info **11:00-12:00**

Session A **Tactical Mobile Phone Infection and Interception Beyond**

Borders

MJM, IT Intrusion Expert, **Gamma Group**

[More Info](#) 11:00-12:00

Session BHP Investigation Solutions - The Comprehensive Intelligence Support Solution

Andrea Fabrizi, HP Investigation solutions General Manager, **HP**

[More Info](#) 13:15-14:15

Session ANext Generation Targeting and Analytics: The Future of Lawful Intercept

Jerry Miille, Director of Product Management, **Narus**

Brett Taylor, Systems Engineer, **Narus**

[More Info](#) 14:45-15:45

Session ATraining on Data Retention LEA Client

Pompeo Santoro, Strategic Product Manager, **Ericsson**

[More Info](#) 14:45-15:45

Session BZebra Passive Surveillance System for Interception of on-net communications traffic

George Horn, Development Manager, **VASTech**

[More Info](#) 16:15-17:15

Session AA Web Masterkey for Intelligence Analysis on Social Networks

Ugo Santillo, International Sales Department, **IPS-Intelligence & Public Security**

[More Info](#) 16:15-17:15

Session BFinFisher IT Intrusion Suite

MJM, IT Intrusion Expert, **Gamma Group**

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[More Info](#) 9:00-10:00

Session AKIarios 2.0 - Investigative Work in a Multi-Media Environment

Nagui Erian, **ATIS systems**

[More Info](#) 9:00-10:00

Session BFox-IT Product Demonstration

Bert Hubert, CTO Fox Replay, **Fox-IT**

[More Info](#) 11:15-12:15

Session AProduct Presentation and Demonstration: Monitoring Mobile Satellite Phone handsets, Inmarsat, Thuraya, ACeS/Isatphone (Live Demonstration of Thuraya Monitoring System)

Richard Grundy, Capability Manager, **L-3 TRL Technology**

[More Info](#) 13:30-14:30

Session ADemonstration of Network Intelligence Extraction Engine for Lawful Intercept

Jerome Tollet, CTO, **Qosmos**

[More Info](#) 13:30-14:30

Session BLocation Enabled Network Solutions for National Security.

Martin Dawson, Chief Product Architect GeoLENS, **Andrew Network Solutions**

[More Info](#) **13:30-14:30**

Session cVoices - Acoustic Fingerprints

Dr. Stephan Grashey, Expert Voice Solutions, **trovicor**

[More Info](#) **15:30-16:30**

Session AREMOTE CONTROL SYSTEM v6: The ULTIMATE WEAPON for attacking and covertly monitoring PCs and Smartphones.

Marco Valleri, Senior Security Engineer, and Alfredo Pesoli, Senior Security Engineer, **Hacking Team**

[More Info](#) **15:30-16:30**

Session BA Demonstration of Key Word Spotting and Speaker Recognition Systems

Luciano Piovano, **Loquendo**

[More Info](#) **15:30-16:15**

Session cHow to Access Data Directly from PCs - an Interception Demo

Michael Eisenschmid, Head of Product Management, **trovicor**

[More Info](#) **16:15-17:00**

Session cFinding the Fishy Needle in the Haystack with NADRAT - a Demonstration

Christian Sojtschuk, Solution Architect, **trovicor**

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[More Info](#) **8:30-9:30**

Session AData Analysis Case Study

Alper Tosun, **BTT Bilgi Teknoloji Tasarim**

[More Info](#) **10:00-11:00**

Session AAn Integrated Platform for all your Lawful Interception Activities

Luca Bergonzi, Presales Engineer, **AREA**

[More Info](#) **10:00-11:00**

Session BProduct Demonstration for Agnitio's Voice Biometrics Forensic Applications

Agnitio presenter to be announced

[More Info](#) **11:30-12:30**

Session AApplication Based Splitting and Blocking of IP traffic

Lukas Grunwald, **DN-Systems International**

[More Info](#) **11:30-12:30**

Session BLive Demonstration of Smart System for Monitoring HTTPS Communications

ClearTrail Technologies

Special BKForensics Cell Phone Forensics Training

[More Info](#) **8:30-9:30**

Session cBKForensics SIM ANALYSIS:

BKForensics- Cell Phone Forensic Solutions

[More Info](#) **10:00-11:00**

Session cPreserving the Evidence

BKForensics- Cell Phone Forensic Solutions

More Info 11:30-12:30

Session cPhysical and Logical Analysis Overview

BKForensics- Cell Phone Forensic Solutions

Certificate of ISS Training Completion Available Upon Request

Contact: talucas@telestrategies.com