

From: Chbib, Anas [AGT]  
Date: 27 March 2007 18:18  
Subject: security leader workshop in the MENA

Dear AGT partner,

After the great success of the workshop in the emirates towers Hotels during Gitex, where we exceed the number of participants on 100%, and following to the requests from our clients as well our reseller in the region, and follow to our discussions in the last few weeks we really looking forward for more active role and fruitful partnership with you.

As we already disused , about our {business cases} security leader workshops tour in the Region (KSA- EGYPT- SYR-UAE)

First day will be for all the accounts second day will be restricted access from the clients side and topics to interceptions and forensic.

KSA:

Venue : Four seasons Hotel Riyadh

First workshop Date : 29.04.2007

Second workshop Date LEA exclusively :30.04.2007

UAE:

Venue: Emirates Palace Abu Dhabi

First workshop Date : 02.05.2007

Second workshop Date for LEA exclusively : 03.05.2007

EG:

Venue: four seasons Hotel Nile plaza

First workshop Date : 14.05.2007

Second workshop Date for LEA exclusively : 15.05.2007

SYR:

Venue: four seasons Hotel Damascus

First workshop Date : 20.05.2007

Second workshop Date for LEA exclusively : 21.04.2007

where we will inviting about top 20 large accounts in the country plus the reseller which working with us and interested in your solutions for one day inclusive of breakfast, lunch and 2 coffee breaks with lounge access to have the chance to talk with the clients in one to one meeting.

The clients will be the following accounts in each countries:

· Government

MOI

MOD

MOFA

MOF

· Defense

Army

Navy  
Air force

- Local Law Enforcement Agency
- Top 5 Financial institution and 3 insurances inclusive of the Central bank
- Largest Telecom companies
- Oil and Gas

We will require from you the following:

1. 100% Commitment to the ME market.
2. Business cases for the three industries(governments, Banking, LEA if it's possible, Oil and gas)
3. Marketing material / starter kit, for the workshops.
4. Announcement through your newsletter/ websites.
5. ½ day Training after each workshop for the local resellers/interested clients.
6. Supporting fee of 500€ for each workshop.
7. 2 days technical Training in KSA / EG in QII. SYR/ UAE QIII.
8. competitor analyses
9. your topics headline and your PPT.

We do require your confirmation ASAP, to arrange for the visa [please send your passport scanned copy] and the Hotels reservations ( per room per night about 160USD for the four seasons Hotels AGT RATE only).

Best regards  
Anas Chbib  
Managing director

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